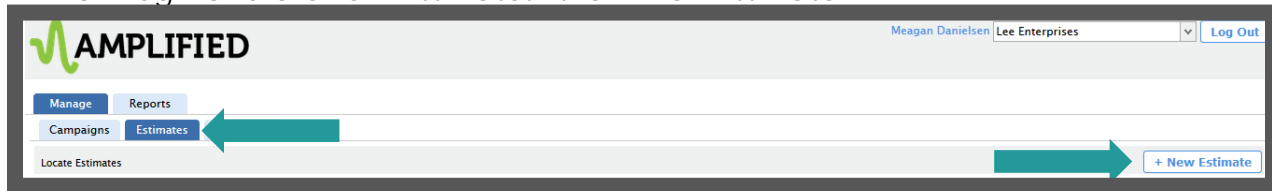
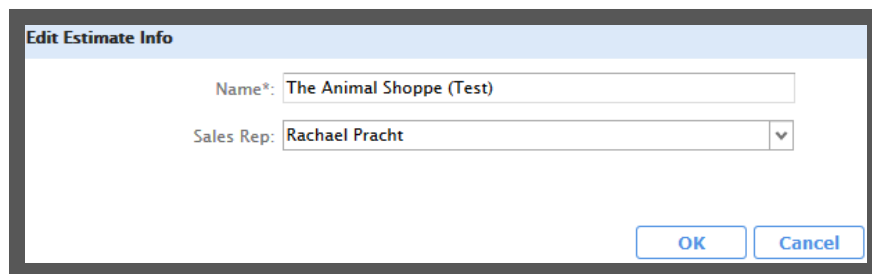
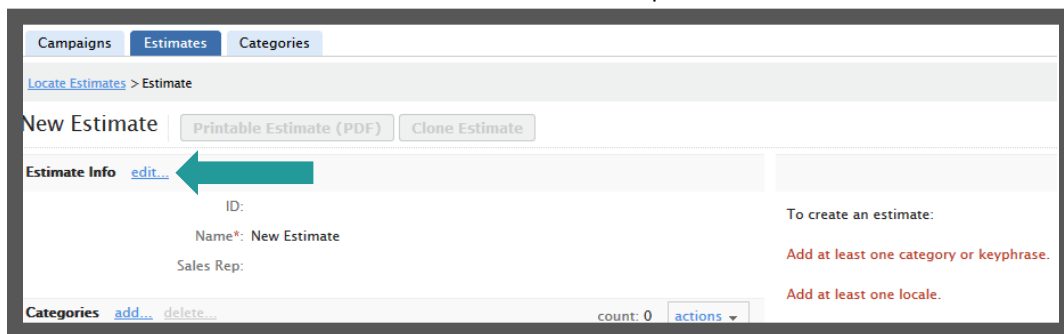


## Selling an SEM Package

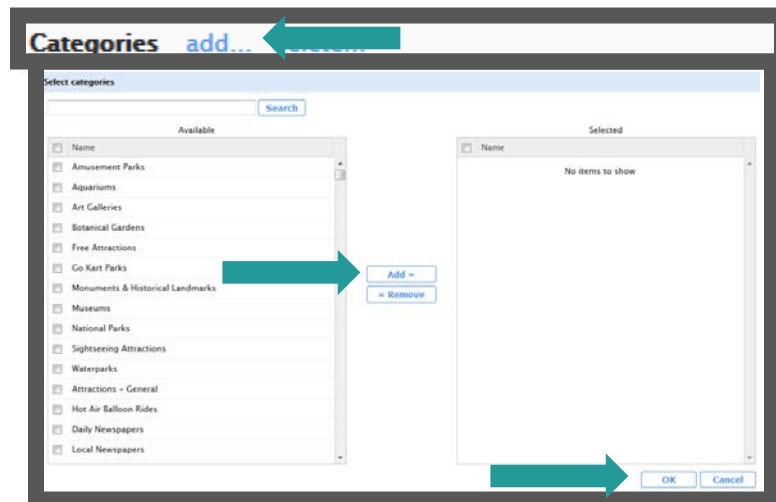
1. Complete an SEM proposal: <https://amplified.advertiserreports.com/rip/launch/home>
  - a. To obtain access to, fill out a form on Online Matters: <https://leeenterprises.formstack.com/forms/fulfillmentsupport>
  - b. Login and click on "Estimates" then "New Estimate"



- c. Click "edit" and fill in the "Name" and "Sales Rep" fields



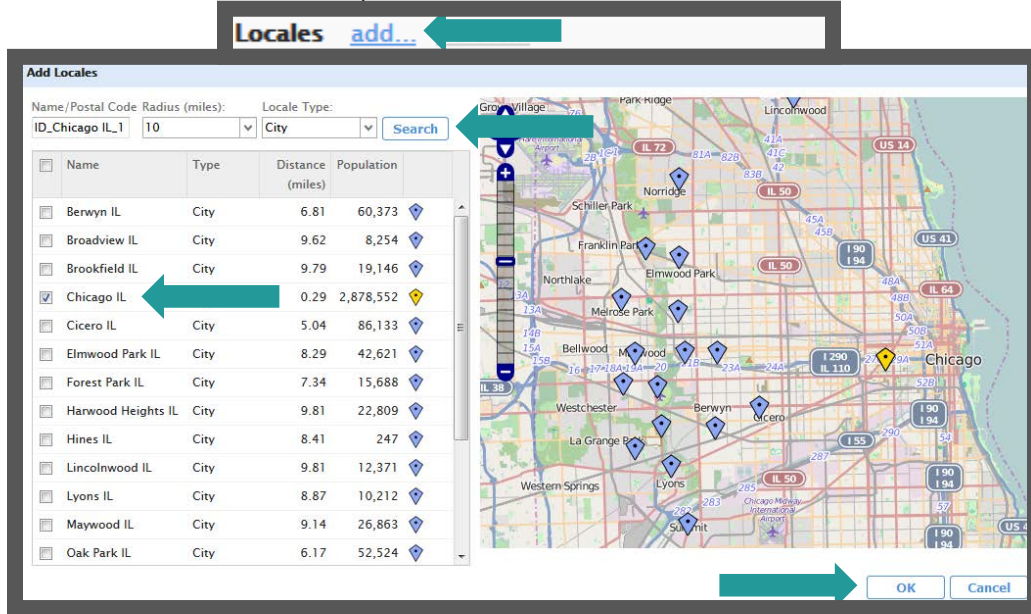
- d. Next click "add" in the Categories section. Select categories that pertain to the campaign, click "Add" and then "OK"



Note: All URLs in this document are links that can be found on OnlineMatters.

[http://intranet.lee.net/online/other/html\\_2a6fcb16-403f-11e0-870b-001cc4c03286.html](http://intranet.lee.net/online/other/html_2a6fcb16-403f-11e0-870b-001cc4c03286.html)

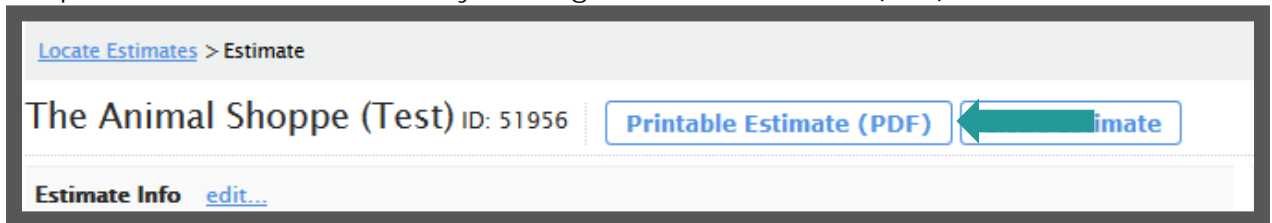
- e. In the Locales section, click "add". Then fill in the search criteria and click "Search". Next select the targets from the search results and click "OK".



- f. A suggested budget range will appear in the upper right hand side of the page.

Budget	Monthly Budget	Click Estimate - Low †	Click Estimate - High †
Budget 1	\$500.00	60	180
Budget 2	\$1,000.00	100	300
Budget 3	\$1,500.00	130	380
Maximum Budget	\$5,544.00	340	1,030

- g. Proposal detail can be found by clicking "Printable Estimate (PDF)"



To enter quote info into a Power Point, export the printable estimate and transcribe info into the SEM Power Point Proposal template. <http://www.leefiletransfer.com.php53-19.ord1-1.websitetestlink.com/sem-proposal.html>

- Present proposal to customer and make sale!
- Digital assistant enters order through Formstack: <http://leeenterprises.formstack.com/forms/sem>
- Work will begin and campaign will be live in 12-24 hours
- Reports will be delivered monthly. On demand reports are available by request.

**Note: All URLs in this document are links that can be found on OnlineMatters.**

[http://intranet.lee.net/online/other/html\\_2a6fcb16-403f-11e0-870b-001cc4c03286.html](http://intranet.lee.net/online/other/html_2a6fcb16-403f-11e0-870b-001cc4c03286.html)